

Digital Account Manager

myinvites.com.au is an exciting Sydney based digital publisher operating in the lifestyle and entertainment space. We're growing and looking for a Digital Account Manager to work closely with key media agencies and clients to drive online sales through an insightful sales approach and outstanding relationship management.

The successful applicant will have a minimum of 2 years online media sales experience, a demonstrated track record in achieving revenue targets and an established network of contacts at key media agencies. They will have an interest in lifestyle and entertainment and an excellent knowledge of the new media and social media landscape.

We're looking for someone who is switched on! Energetic, engaging, self-motivated, results driven and hard working. Our new team member will have outstanding communication and interpersonal skills, be a creative thinker and problem solver and have excellent proposal development and presentation skills. This role is a huge opportunity to make a difference and be part of a growing and exciting business.

The role involves:

- Developing strong relationships with media agencies
- Developing insightful and creative responses to briefs
- Outstanding campaign and customer service delivery
- Working closely with the editorial team to identify client and sales opportunities

Ideal Candidate:

- Minimum 2 years experience in online media sales with proven track record
- Energetic, engaging, self motivated and results driven
- Outstanding communication and interpersonal skills
- Someone who wants to make a difference!

Package

This is a full time permanent position. Salary level dependant on experience. The role is based in Surry Hills (although hours and location could be flexible for the right applicant).

Show your enthusiasm for this position by submitting your application to Colleen Amos – colleen@myinvites.com.au. Please include a 1 page summary of your work history and examples of why you feel you will excel in this position.